



# FINAL APPROACH

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## Let's Talk

### NJAA EXTENDS AN INVITATION TO ANTI-AIRPORT GROUPS

**T**he New Jersey Aviation Association has issued a blanket invitation to anti-airport and noise groups throughout the State to join with the NJAA to open a dialogue on the various issues of concern to them and to the aviation community.

For years, various groups in New Jersey have voiced a variety of complaints about airport operations at state airports. One of their major complaints has been an apparent lack of response by authorities. "We hope to fill the void by promoting open and factual discussions over real and perceived problems," said Tom Carver, NJAA President.

Carver stressed that the creation of a dialogue between aviation advocates and opponents was only a necessary first step. "We can't discuss possible solutions until we define the actual problems," Carver said. "We hope to convince these groups that people in the industry are cognizant and truly concerned about the problems faced by communities. In addition, we must try to analyze the various situations on a factual rather than purely emotional basis. The absence of dialogue over the years has often lead to exaggerated accusations, innuendoes and counter-threats as each side seeks to dominate the public and political agenda."

The Association has invited representatives from virtually all known citizen advisory groups to attend breakfast kick-off meetings in North and Central New Jersey. All members of the State's congressional delegation will be invited to participate. "We would be particularly interested in having legislators whose districts contain airports attend the meetings," Carver said. State and Federal Legislators also will be invited to attend as observers.

Carver said the concept of reaching out to the local groups followed a failed effort to have

Secretary of Transportation Norman Y. Mineta form a special industry task force to address the growing resentment and opposition to airport operations by communities throughout the country. Carver's letter was bucked to the FAA for response. "To be charitable, the answer I received was non-responsive," he said. "In any case, they made it quite clear addressing the issue was not on their radar scope. If they won't, we in New Jersey can and will," he stated.

The Association's Mission Statement calls for the group to promote and protect industry interests in balance with those of local communities. "We are fully aware of the difficulties involved in such a balance, but creating mutual trust must be the first step in the process," Carver said. "Ultimately, we believe that relieving these conditions may require new and unique approaches as well as statesmanship and compromises. We stand ready to begin the task."

## AWARDS

### GOVERNOR'S MEDAL PRESENTED TO NJAA

**T**he New Jersey Aviation Association was presented with the 2001 Governor's Air & Space Medal for "the outstanding contribution to New Jersey Aviation during the previous year," at the annual Aviation Hall of Fame and Museum dinner May 3rd at the Fiesta Ballroom in Wood-Ridge.

The Association was founded in 2000 to give general aviation in the state a strong voice in all matters concerning the industry and the people in it. Membership ranges from corporations which operate their own fleets to private pilots. It includes airport owners and operators, a wide variety of aviation businesses, aviation manufacturers, and airlines. One of the Association's goals is to join all facets of aviation together to speak with a single, unified voice.

### AOPA HONORS ASSEMBLYMAN ALEX DeCROCE



Phil Boyer, right, President of the 370,000 member Aircraft Owners and Pilots Association, presents Assemblyman Alex DeCroce, Deputy Speaker and Chairman of the Transportation Committee, with the AOPA's Presidential Citation. DeCroce was honored for his "development rights" bill designed to help preserve New Jersey's general aviation airports.

## PRESIDENT'S UPDATE

A successful organization is both responsible and responsive – responsible to its mission and responsive to its members and stakeholders. The New Jersey Aviation Association is attempting to meet both standards.

The State's airport system is under constant siege. Teterboro operations, Newark departure routes, the possible expansion of Trenton-Mercer, proposed improvements at South Jersey Regional and Solberg Airports, are only a sample of situations which have caused an uproar among citizens groups throughout the State. These groups have become more active and sophisticated in recent years. In addition, some also receive direct funding from the State.



Tom Carver

### REACH OUT

We believe that it is not only imperative but our responsibility to reach out to the anti-airport activists. Many citizens feel, with some justification, that their complaints and concerns have been ignored over the years. Whether this is true or not, there has been an absence of communication. The Association will attempt to fill that void.

In an initial attempt to open the lines of communication, we hope to meet with the citizens residing in the communities surrounding Teterboro. We do not expect nor will we seek to convert opponents. The primary mission will be to convince skeptics that the aviation community and community activists may be able to find common ground to work on improving conditions without limiting airport operations.

Our focus on our responsibility to the citizenry of the State is balanced by our continued efforts on behalf of our membership. We invite you to advise us of your interests and concerns. NJAA is a statewide organization designed to serve the needs of the \$1.8 billion aviation industry. We represent air carriers, airport operators, service companies and pilots. Member input is invaluable in this venture.

### RECOGNITION

On a different note, this month the Association was honored with the 2001 Governor's Aviation and Space Medal. This recognition is confirmation of the substantial progress NJAA has made in the last eight months. While we are pleased with this progress, we must not be satisfied. In fact, we have only begun to address the future of aviation in New Jersey. We must assure that aviation is included in the future State planning process. We must assist to increase utilization of both Atlantic City International and Trenton-Mercer Airports. These outstanding facilities can be the key economic generators of the South Jersey economy if they can attract appropriate levels of service. We must continue and expand communications with other segments of the transportation industry. We must challenge federal and state agencies to work with us and each other to assure continued growth and productivity. In short, we must seize the day.

The destiny of the aviation industry in New Jersey is in our hands. We welcome the challenge.

Thomas D. Carver, President

## NJ GENERAL AVIATION STUDY COMMISSION REPORT IS NOW AVAILABLE ON THE NJAA WEBSITE

What is probably the most comprehensive study of the problems faced by general aviation and the benefits it offers to the local community, the state, and the nation, is the "Report of the New Jersey General Aviation Study Commission". While the Commission was created by the state legislature to study and make recommendations concerning the role of general aviation in the State's transportation system, the problems addressed in the study have national relevance since similar problems exist in most other states.

Thousands of hours were spent by the Commission over a period of three years interviewing airport owners, residents who object to airports, mayors of towns in which general aviation airports are located, representatives of some of the nation's top aviation organizations, experts on land use, real estate, and noise.

Volumes of testimony were taken and, as a result, more information was gathered by the Commission than has ever been

assembled by any state aviation group prior to this.

In addition to the body of the report there are ten appendices

which contain surveys and a review of legal cases involving airports.

The report also included 19 recommendations designed to alle-

### Commission Chairman Jack McNamara Was the Driving Force Behind the Report

Preparation of the New Jersey General Aviation Study Commission Report was an enormous undertaking conducted by a panel of 14 commissioners appointed by both houses of the state legislature and Governor Christine Todd Whitman. Their task was guided under the chairmanship of John J. "Jack" McNamara.

McNamara, a Far Hills attorney who specializes in commercial and aviation law, went far beyond the routine responsibilities of presiding at the many exhausting hours of commission hearings. Those hearing produced thousands of pages of raw testimony which had to be edited into a comprehensive and compelling report.

To accomplish that, McNamara created a team to work with him

to produce a document which organized all of the material accumulated through the hearings and by special studies conducted independently by members of special committees. A true picture of the work accomplished, depended on the quality of the report of their findings and recommendations.

After the work of the commissioners was completed, McNamara and his team devoted thousands of hours to creating that report. It stands as a landmark analysis of the state of general aviation, its problems and recommended solutions to those problems, and a tribute to the efforts of McNamara, the other commissioners, and the team that created the report.

viate some of the airport problems discussed in the report.

The pity of it is that few of the people directly concerned with those problems and most seriously affected by them, have not seen or read this report. If it is not seen, read, and absorbed, and its recommendations supported and implemented, the entire process, the countless hours devoted to producing it, the expense, the expertise that went into creating it, are wasted.

Although the report is posted on the State Legislature's website for public viewing, it is posted in such a way that it is difficult to access and can take hours to download. This is partially due to the great length of the report, 143 pages, plus 135 pages in the appendices.

The NJAA has solved this problem by posting the report on its website in a user-friendly format. We invite you to access it at [www.njaviation.org](http://www.njaviation.org) and to advise others who should be interested to do likewise.

## HOW CAN WE HELP YOU?

The New Jersey Aviation Association was established to give all segments of aviation in New Jersey a voice in matters of vital concern to their flying interests. Toward that end we have been meeting with legislators to inform them of aviation's contribution to the state's economy and to enlist their aid in helping aviation thrive so that it can continue to serve the state, the nation, and the local community.

To help us accomplish our mission, we ask that you answer a few simple questions that will guide us in our efforts to help you.

We would appreciate it, therefore, if you would answer the questions below and mail them back to NJ Aviation Association Survey, 172 West State Street, Trenton, NJ 08608.

What is the major issue impacting your flying which you think needs to be addressed by the NJAA?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Is there any specific action you would recommend to address this issue?

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

What other issues do you think the NJAA should be addressing?

\_\_\_\_\_  
\_\_\_\_\_

What model aircraft do you fly? (If more than one, list them all.)

\_\_\_\_\_  
\_\_\_\_\_

Do you fly for business, pleasure, or both?

\_\_\_\_\_  
\_\_\_\_\_

Your concerns will be discussed by our officers and directors.

## THE BULLETIN BOARD

Paul Boudreau, Chairman of the Board of the New Jersey Aviation Association, is leaving his post as Director of State Government Relations for Honeywell and moving on to a new post with a major corporation which will require him to resign as the NJAA Chairman.

Paul has played a valuable role in helping the NJAA get established and put down its roots. He has been tireless in his efforts to help recruit members. His sound counsel and leadership role have helped set us on the path toward achieving the ambitious goals we assumed in behalf of the aviation community of New Jersey.

The results of his efforts will remain a permanent part of the cornerstone of the NJAA.

NJAA Director Jack Penn is expected to be named at the next Board of Directors meeting to replace Boudreau as Chairman.

### LAKEHURST AIR SHOW

In observance of its 80th anniversary, the Lakehurst Naval Air Station, the port of call or base for all the great dirigibles of the late 20s and 30s, will stage one of the biggest air shows ever seen in the state. The event, to take place on June 2 and 3, will feature the world renowned Blue Angels, the Navy's precision aerobatic team.

Also featured will be Patty Wagstaff, three time U.S. national aerobatic champion; Sean Tucker, one of the most exciting performers on the air show circuit today; the Beauty and the Beast wing-walking husband and wife team, the Red Baron Stearman Squadron, and Dale Snort performing in an F-86 Sabre.

There will also be a reenactment of Pearl Harbor.

### CONTINENTAL COMES ABOARD

Continental Airlines has joined the NJAA because of an interest in preserving the reliever airport system – particularly Teterboro.

Tom Carver, greets Phil Boyer, president of the 370,000 member Aircraft and Owners and Pilots Association, whom he introduced at the AOPA Pilot Town Meeting at the Saddle Brook Marriott recently.



# AERONAUTICS SALARIES ARE BEING PAID WITH FUNDS EARMARKED FOR SAFETY

In 1983, the New Jersey Legislature passed a bill called "The New Jersey Airport Safety Act of 1983". That Act created an Airport Safety Fund to be financed by a two-cent per gallon tax on aviation fuel, that is, avgas (not JetA) "to improve the safety of general aviation airports".

That money, collected for safety, is being used to pay the salaries of personnel of the Division of Aeronautics. A total of \$1.1 million is collected annually from this general aviation fuel tax. Of that amount, \$950,000 goes to pay the salaries.

Queried about this misuse of funds, a spokesman for the Division stated that personnel of the department perform safety functions. The department's inspectors are involved in safety activities, the spokesman said, in justification of the use of those funds.

## USE OF FUNDS

It was also stated that the funds could be used to provide the required state contribution

to federal grants and in cases where the sponsor - the airport owner - could not put up the required 10 percent sponsor share, the Safety Fund could contribute half of that or 5 percent,

and the state has the option to put up the entire 10 percent.

However, if \$950,000 of the Safety Fund taxes collected are used to pay salaries which the Act does not authorize, then only \$60,000 of the monies collected are available for the purpose for which they were designed.

## JACK OLCOTT INDUCTED INTO NJ AVIATION HALL OF FAME

Jack Olcott, of New Vernon, president of the National Business Aviation Association, and a strong supporter of the New Jersey Aviation Association, was inducted into the New Jersey Aviation Hall of Fame on May 3.

Olcott, an aeronautical engineering graduate of Princeton University, has a long and distinguished career in aviation. He has served as senior editor of Flying magazine and editor and publisher of Business and Commercial Aviation.

He was the only man to have ever flown the celebrated Aereon

26, better known as the Deltoid Pumpkin Seed, a wingless aircraft which was the subject of a book by New Jersey's Pulitzer Prize winning author, John McPhee.

Earlier in his career he was vice president of Linden Flight Service and then he served as a senior consultant with Aeronautical Research Associates of Princeton. He spent two years in India as a research specialist assigned to the Kanpur Indo American Program.

Other New Jersey Hall of Fame Inductees this year were Tuskegee Airman, the late Roy LaGrone; Vietnam combat and helicopter traffic reporter George Meade; and the late Isaac "Ike" Schlossbach, U.S. Naval Academy graduate who took part in 12 polar expeditions, one of which was with Admiral Byrd.



Jack Olcott

## REASON FOR LAW

The Act contains the following statement: "The Legislature finds and declares that:

2. (1) New Jersey's public use general aviation airports are an integral part of the State's transportation network and promote mobility and economic activities of common public benefit. These public use general aviation transportation facilities are deteriorating and must be improved as to safety in order to realize this full public benefit."

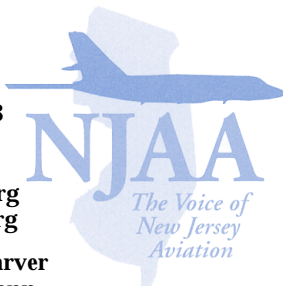
One of the leading items on the agenda of the New Jersey Aviation Association is to take steps to insure that the state ceases this clear misuse of public funds as soon as possible.

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# NJAA MEMBERSHIP APPLICATION

Name \_\_\_\_\_ Title \_\_\_\_\_

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_ Country \_\_\_\_\_

Phone Number \_\_\_\_\_ Fax Number \_\_\_\_\_

E-Mail Address \_\_\_\_\_ Web Site \_\_\_\_\_

**What is your company's primary industry?**

- |  |   |   |
|--|---|---|
| <input type="checkbox"/> Aerospace, Defense        | <input type="checkbox"/> Engineering & Construction               | <input type="checkbox"/> Pharmaceuticals          |
| <input type="checkbox"/> Agriculture               | <input type="checkbox"/> Financial, Insurance, Auditing           | <input type="checkbox"/> Pilot                    |
| <input type="checkbox"/> Airline                   | <input type="checkbox"/> Food & Beverage Production               | <input type="checkbox"/> Printing                 |
| <input type="checkbox"/> Airports                  | <input type="checkbox"/> Fixed Base Operators                     | <input type="checkbox"/> Publishing, Broadcasting |
| <input type="checkbox"/> Automotive                | <input type="checkbox"/> Furniture, Office Equipment              | <input type="checkbox"/> Real Estate              |
| <input type="checkbox"/> Aviation Fuel Supplier    | <input type="checkbox"/> Glass, Metals, Alloys, Plastics & Rubber | <input type="checkbox"/> Restaurants, Hotels      |
| <input type="checkbox"/> Chemicals                 | <input type="checkbox"/> Health Care                              | <input type="checkbox"/> Retail & Wholesale       |
| <input type="checkbox"/> Computers, Software       | <input type="checkbox"/> Law Firm                                 | <input type="checkbox"/> Telecommunications       |
| <input type="checkbox"/> Conglomerate              | <input type="checkbox"/> Machinery, Industrial Equip              | <input type="checkbox"/> Utilities                |
| <input type="checkbox"/> Consumer Package Products | <input type="checkbox"/> Petroleum and Gas                        | <input type="checkbox"/> Wood & Paper             |
| <input type="checkbox"/> Electronics               |   | <input type="checkbox"/> Other _____              |

How many employees does your company have? \_\_\_\_\_ Your flight department? \_\_\_\_\_

**Annual Dues Structure**

<i>Platinum</i>	Corporate Membership	Yearly Gross Revenues \$100,000,000 +	\$5,000
<i>Gold</i>	General Membership	Yearly Gross Revenues \$50,000,000 to \$100,000,000	\$2,500
<i>Silver</i>	Associate Membership	Yearly Gross Revenues \$10,000,000 to \$50,000,000	\$1,000
<i>Bronze</i>		Yearly Gross Revenues up to \$10,000,000	\$500
<i>Individual Membership</i>	<b>(Companies are not eligible for individual membership)</b>		\$50

Return this application with annual dues payable to New Jersey Aviation Association, Membership Department, 172 West State Street, Suite 301, Trenton, NJ 08608 or fax application to (609) 599-2336.

I have enclosed my check in the amount of \_\_\_\_\_.

I am forwarding my check in the amount of \_\_\_\_\_.

Date \_\_\_\_\_ Signed \_\_\_\_\_

Platinum	Eligible for Board membership based upon available openings. Access to restricted areas of website, newsletter and updates.
Gold	Eligible for Board membership based upon available openings by invitation. Access to restricted areas of website, newsletter and updates.
Silver	Website access, newsletter, updates.
Bronze	Website access, newsletter, updates.
Individual	Website access, newsletter, updates.

**Questions: Call 609.599.3031**